

PRICING

BID SHEET

This page must be completed and submitted as part of any response to this RFP, along with an explanation of the total solution being presented.

Vendor Name: Centegix

Vendor Contact Information: 2500 Cumberland Pkwy, Ste. 300, Atlanta, GA 30339

Sales – Brent Coleman, 678-333-4183

Operations – Michael Dooley, 706-340-3011

Total price should be the “walk-away” price for all components listed in the RFP.

TOTAL PRICE: CrisisAlert™ = \$119,864. Camera/Kloud-12 = \$472,124.
Grand Total = \$591,988.00

Additional annual costs (licensing, support, etc.): Licensing, support, etc. have been factored into the above total price and are detailed on the following detailed pricing pages.

Centegix
 P.O. Box 48826
 Athens, GA 30604
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 Michael@Centegix.com

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QUOTE

ADDRESS
 Gilmer County

QUOTE # GA-GILMER1292
 DATE 11/06/2018
 EXPIRATION DATE 01/07/2019

SCHOOL NAME
 Ellijay Elementary

PRODUCT	QTY	RATE	AMOUNT
Alert Hubs	9	97.00	873.00
Beacons	91	81.00	7,371.00
Gateway	1	525.00	525.00
Solar Alert Hubs	4	630.00	2,520.00
Alert Badges	87.50	22.00	1,925.00
Device Provisioning and Install Per Device	104	65.00	6,760.00
Includes:			
Hub, Beacon, Badge Pre Programming			
Hub, Beacon, Gateway Install			
Hub and Beacon Device			
Location Tagging			
School Wide Alert Testing			
School Wide Hub and Beacon Testing			
One Year Software License with Remote Support	1	2,500.00	2,500.00
Includes:			
Responder Mobile App			
Background Device Crisis App			
Software/Firmware Upgrades			
Analytics			
24/7 Device Monitoring			
Remote Access Support			
Technical Email Support			
Remote Webinar Training			
Support Library (Recorded Webinars, How To Videos, Digital Training Manual)			
* Software License with Remote Support \$2,500 Per Year			
Site Integration	1	3,000.00	3,000.00
Includes:			
Staff System Integration			
Responder Integration			
Local and District Site Communication			
Configuration Intercom Integration			
Digital Map Design			
Alert Protocol Integration			

TOTAL **\$25,474.00**

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QUOTE

ADDRESS
 Gilmer County

QUOTE # GA-GILMER1038
 DATE 11/06/2018
 EXPIRATION DATE 12/31/2018

SCHOOL NAME
 EES

EQUIPMENT
 Camera

PRODUCT	QTY	RATE	AMOUNT
360 Degree Classroom Camera	43	1,295.00	55,685.00
Pre-Programming of Camera	43	30.00	1,290.00
Camera Accessories	43	68.00	2,924.00
Kloud-12 Video Manager 1 Year School License/Support * Software License with Remote Support \$3,000 Per Year	1	3,000.00	3,000.00
Provisioning/Engineering	43	100.00	4,300.00
128 channel NVR, non POE, max 16 HDDs 56TB *5 Year Warranty*	1	6,995.00	6,995.00
Provisioning/Engineering	1	1,495.00	1,495.00
Camera Install	43	150.00	6,450.00
Installation of a CAT 6 Network Drop, not including patch panels, switches	43	240.00	10,320.00
Kloud-12 Product Commissioning Services	1	1,495.00	1,495.00

SUBTOTAL 93,954.00
 SHIPPING 1,153.00
TOTAL \$95,107.00

Accepted By

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ADDRESS
 Gilmer County

QUOTE # GA-GILMER1294
 DATE 11/06/2018
 EXPIRATION DATE 01/07/2019

SCHOOL NAME
 Mountain View Elem

PRODUCT	QTY	RATE	AMOUNT
Alert Hubs	11	97.00	1,067.00
Beacons	103	81.00	8,343.00
Gateway	1	525.00	525.00
Solar Alert Hubs	4	630.00	2,520.00
Alert Badges	87.50	22.00	1,925.00
Device Provisioning and Install Per Device	118	65.00	7,670.00
Includes:			
Hub, Beacon, Badge Pre Programming			
Hub, Beacon, Gateway Install			
Hub and Beacon Device			
Location Tagging			
School Wide Alert Testing			
School Wide Hub and Beacon Testing			
One Year Software License with Remote Support	1	2,500.00	2,500.00
Includes:			
Responder Mobile App			
Background Device Crisis App			
Software/Firmware Upgrades			
Analytics			
24/7 Device Monitoring			
Remote Access Support			
Technical Email Support			
Remote Webinar Training			
Support Library (Recorded Webinars, How To Videos, Digital Training Manual)			
* Software License with Remote Support \$2,500 Per Year			
Site Integration	1	3,000.00	3,000.00
Includes:			
Staff System Integration			
Responder Integration			
Local and District Site Communication			
Configuration Intercom Integration			
Digital Map Design			
Alert Protocol Integration			

TOTAL **\$27,550.00**

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QUOTE

ADDRESS
 Gilmer County

QUOTE # GA-GILMER1037
 DATE 11/06/2018
 EXPIRATION DATE 12/31/2018

SCHOOL NAME
 MVE

EQUIPMENT
 Camera

PRODUCT	QTY	RATE	AMOUNT
360 Degree Classroom Camera	53	1,295.00	68,635.00
Pre-Programming of Camera	53	30.00	1,590.00
Camera Accessories	53	68.00	3,604.00
Kloud-12 Video Manager 1 Year School License/Support * Software License with Remote Support \$3,000 Per Year	1	3,000.00	3,000.00
Provisioning/Engineering	53	100.00	5,300.00
128 channel NVR, non POE, max 16 HDDs 56TB *5 Year Warranty*	1	6,995.00	6,995.00
Provisioning/Engineering	1	1,495.00	1,495.00
Camera Install	53	150.00	7,950.00
Installation of a CAT 6 Network Drop, not including patch panels, switches	53	240.00	12,720.00
Kloud-12 Product Commissioning Services	1	1,495.00	1,495.00

SUBTOTAL 112,784.00
 SHIPPING 1,331.00
TOTAL \$114,115.00

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ADDRESS
Gilmer County

QUOTE # GA-GILMER1291
DATE 11/06/2018
EXPIRATION DATE 01/07/2019

SCHOOL NAME
Clear Creek Middle

PRODUCT	QTY	RATE	AMOUNT
Alert Hubs	12	97.00	1,164.00
Beacons	109	81.00	8,829.00
Gateway	1	525.00	525.00
Solar Alert Hubs	7	630.00	4,410.00
Alert Badges	87.50	22.00	1,925.00
Device Provisioning and Install Per Device	128	65.00	8,320.00
Includes:			
Hub, Beacon, Badge Pre Programming			
Hub, Beacon, Gateway Install			
Hub and Beacon Device			
Location Tagging			
School Wide Alert Testing			
School Wide Hub and Beacon Testing			
One Year Software License with Remote Support	1	2,500.00	2,500.00
Includes:			
Responder Mobile App			
Background Device Crisis App			
Software/Firmware Upgrades			
Analytics			
24/7 Device Monitoring			
Remote Access Support			
Technical Email Support			
Remote Webinar Training			
Support Library (Recorded Webinars, How To Videos, Digital Training Manual)			
* Software License with Remote Support \$2,500 Per Year			
Site Integration	1	3,000.00	3,000.00
Includes:			
Staff System Integration			
Responder Integration			
Local and District Site Communication			
Configuration Intercom Integration			
Digital Map Design			
Alert Protocol Integration			

TOTAL \$30,673.00



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QUOTE

ADDRESS
 Gilmer County

QUOTE # GA-GILMER1036
 DATE 11/06/2018
 EXPIRATION DATE 12/31/2018

SCHOOL NAME
 CCMS

EQUIPMENT
 Camera

PRODUCT	QTY	RATE	AMOUNT
360 Degree Classroom Camera	49	1,295.00	63,455.00
Pre-Programming of Camera	49	30.00	1,470.00
Camera Accessories	49	68.00	3,332.00
Kloud-12 Video Manager 1 Year School License/Support * Software License with Remote Support \$3,000 Per Year	1	3,000.00	3,000.00
Provisioning/Engineering	49	100.00	4,900.00
128 channel NVR, non POE, max 16 HDDs 56TB *5 Year Warranty*	1	6,995.00	6,995.00
Provisioning/Engineering	1	1,495.00	1,495.00
Camera Install	49	150.00	7,350.00
Installation of a CAT 6 Network Drop, not including patch panels, switches	49	240.00	11,760.00
Kloud-12 Product Commissioning Services	1	1,495.00	1,495.00

SUBTOTAL 105,252.00
 SHIPPING 1,274.00
TOTAL \$106,526.00

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ADDRESS
 Gilmer County

QUOTE # GA-GILMER1293
DATE 11/06/2018
EXPIRATION DATE 01/07/2019

SCHOOL NAME
 Gilmer High School

PRODUCT	QTY	RATE	AMOUNT
Alert Hubs	13	97.00	1,261.00
Beacons	136	81.00	11,016.00
Gateway	1	525.00	525.00
Solar Alert Hubs	9	630.00	5,670.00
Alert Badges	87.50	22.00	1,925.00
Device Provisioning and Install Per Device	158	65.00	10,270.00
Includes:			
Hub, Beacon, Badge Pre Programming			
Hub, Beacon, Gateway Install			
Hub and Beacon Device			
Location Tagging			
School Wide Alert Testing			
School Wide Hub and Beacon Testing			
One Year Software License with Remote Support	1	2,500.00	2,500.00
Includes:			
Responder Mobile App			
Background Device Crisis App			
Software/Firmware Upgrades			
Analytics			
24/7 Device Monitoring			
Remote Access Support			
Technical Email Support			
Remote Webinar Training			
Support Library (Recorded Webinars, How To Videos, Digital Training Manual)			
* Software License with Remote Support \$2,500 Per Year			
Site Integration	1	3,000.00	3,000.00
Includes:			
Staff System Integration			
Responder Integration			
Local and District Site Communication			
Configuration Intercom Integration			
Digital Map Design			
Alert Protocol Integration			

TOTAL **\$36,167.00**

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ADDRESS
Gilmer County

QUOTE # GA-GILMER1039
DATE 11/06/2018
EXPIRATION DATE 12/31/2018

SCHOOL NAME EQUIPMENT
GHS Camera

PRODUCT	QTY	RATE	AMOUNT
360 Degree Classroom Camera	59	1,295.00	76,405.00
Pre-Programming of Camera	59	30.00	1,770.00
Camera Accessories	59	68.00	4,012.00
Kloud-12 Video Manager 1 Year School License/Support * Software License with Remote Support \$3,000 Per Year	1	3,000.00	3,000.00
Provisioning/Engineering	59	100.00	5,900.00
128 channel NVR, non POE, max 16 HDDs 72TB *5 Year Warranty*	1	7,995.00	7,995.00
Provisioning/Engineering	1	1,495.00	1,495.00
Camera Install	59	150.00	8,850.00
Installation of a CAT 6 Network Drop, not including patch panels, switches	59	240.00	14,160.00
Kloud-12 Product Commissioning Services	1	1,495.00	1,495.00

SUBTOTAL 125,082.00
SHIPPING 1,543.00
TOTAL **\$126,625.00**

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ADDRESS
 Gilmer County

QUOTE # GA-GILMER1040
 DATE 11/06/2018
 EXPIRATION DATE 12/31/2018

SCHOOL NAME
 Headend

PRODUCT	QTY	RATE	AMOUNT
R630 Chassis 8x2.5" 1U Chassis E5-2699v4 22 Core 2.2GHZ (2) R630 Heatsink 32GB PC4-19200 2400MHZ 2Rx4 (12) 960GB SSD SAS 12GBPS RI MLC 2.5" (3) PERC H730P RAID Controller, 2GB NV Cache, Mini card iDrac8 Express Controller 1100W Redundant Power Supply (2) ReadyRails Sliding Rails 10GB Dual Port NIC Broadcom Quad Port 1GB Daughter Card 3 YEAR 10x5xNBD Onsite	1	19,995.00	19,995.00
Kloud-12 Remote Access	1	875.00	875.00
Provisioning/Engineering	1	595.00	595.00
Professional Development Gold Package 2 Onsite Days Included	2	3,995.00	7,990.00

SUBTOTAL	29,455.00
SHIPPING	296.00
TOTAL	\$29,751.00

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